

Hans J.G. Hassell

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ACADEMIC EMPLOYMENT

Florida State University, Tallahassee, FL
Associate Professor, Department of Political Science, 2020-Present
Assistant Professor, Department of Political Science, 2018-2020

Cornell College, Mount Vernon, IA
Assistant Professor, Department of Politics, 2012-2018

EDUCATION

University of California, San Diego
Ph.D., Political Science, 2012
M.A., Political Science, 2010

Pomona College
B.A., Politics, 2007

PEER-REVIEWED BOOK

Hassell, Hans J.G. 2018. *The Party's Primary: Control of Congressional Nominations*. New York: Cambridge University Press.

PEER-REVIEWED ARTICLES

Ballard, Andrew O., Hans J.G. Hassell, and Michael Heseltine. 2020. "Be Careful What You Wish For: The Impacts of President Trump's Midterm Endorsements." *Legislative Studies Quarterly*. Forthcoming

Fraga, Bernard L., and Hans J.G. Hassell. 2020. "Are Minority Candidates Penalized by Party Politics? Race, Gender, and Access to Party Support and Donor Networks." *Political Research Quarterly*. Forthcoming.

Hassell, Hans J.G. 2020. "Desperate Times Call for Desperate Measures: Electoral Competitiveness, Poll Position, and Campaign Negativity." *Political Behavior*. Forthcoming.

Dynes, Adam M., Hans J.G. Hassell, Matthew R. Miles, and Jessica R. Preece. 2020. "Personality and Gendered Selection Processes in the Political Pipeline." *Politics & Gender*. Forthcoming

Hassell, Hans. J.G. 2020. "It's Who's on the Inside that Counts: Campaign Practitioner Personality and Campaign Electoral Integrity." *Political Behavior*. Forthcoming.

Hassell, Hans J.G., John B. Holbein, and Matthew R. Miles. 2020. "There is No Liberal Media Bias in Which News Stories Political Journalists Choose to Cover." *Science Advances*. Forthcoming

Hassell, Hans J.G. and Neil Visalvanich. 2019. "The Party's Primary Preferences: Race, Gender, and Party Support of Congressional Primary Candidates." *American Journal of Political Science* 63(4):905-919.

Holbein, John B. and Hans J.G. Hassell. 2019. "When Your Group Fails: Race and Information Responsiveness." *Journal of Public Administration Research and Theory* 29(2):268-286.

Dynes, Adam M., Hans J.G. Hassell, and Matthew R. Miles. 2019. "The Personality of the Politically Ambitious." *Political Behavior* 41(2):309-336.

Hassell, Hans J.G. and Emily Wyler.* 2019. "Negative Descriptive Social Norms and Political Action: People Aren't Acting, So You Should." *Political Behavior* 41(1): 231-256

Butler, Daniel M. and Hans J.G. Hassell. 2018. "On the Limits of Officials' Ability to Change Citizens' Priorities: A Field Experiment in Local Politics." *American Political Science Review* 112(4):860-873.

Hassell, Hans J.G. 2018. "Principled Moderation: Understanding Parties' Support of Moderate Candidates." *Legislative Studies Quarterly* 43(2):343-369.

Hassell, Hans J.G. and Jaime E. Settle. 2017. "The Differential Effects of Stress on Voter Turnout." *Political Psychology* 38(3): 533-550.

Abrajano, Marisa A., Zoltan Hajnal, and Hans J.G. Hassell. 2017. "Media Framing and Partisan Identity: The Effect of Immigration Coverage on White Macropartisanship." *Journal of Race, Ethnicity, and Politics* 2(1):5-34.

Hassell, Hans J.G. 2017. "Teaching Voters New Tricks: The Effect of Partisan Absentee Vote-By-Mail GOTV Efforts." *Research & Politics* 4(1).

Hassell, Hans J.G., and Samuel Kernell. 2016. "Veto Rhetoric and Legislative Riders." *American Journal of Political Science* 60(4):845-859.

Hassell, Hans J.G. and Kelly R. Oeltjenbruns.* 2016. "When to Attack: The Trajectory of Congressional Campaign Negativity." *American Politics Research* 44(2):222-246.

Hassell, Hans J.G. 2016. "Party Control of Party Primaries: Party Influence in Nominations for the U.S. Senate." *Journal of Politics* 78(1): 75-87.

Hassell, Hans J.G., and J. Quin Monson. 2016. "Representational Inconsistency: Presentation of Self and Explanations of Washington

Activity in Campaign Mail and Franked Mail” *Congress & the Presidency* 43(2):206-226.

Abrajano, Marisa A., Zoltan L. Hajnal, and Hans J.G. Hassell. 2015. “Media Coverage of Immigration and White Partisanship.” In *White Backlash: Immigration, Race, and the Political Transformation of America*. Marisa Abrajano and Zoltan Hajnal. Princeton, NJ: Princeton University Press.
-Book won APSA’s 2016 Ralph J. Bunche Award

Hassell, Hans J.G., and Neil Visalvanich. 2015. “Call to (In)Action: The Effects of Racial Priming on Grassroots Mobilization.” *Political Behavior* 37(4): 911-932.

Hassell, Hans J.G. and J. Quin Monson. 2014. “Campaign Targets and Messages in Direct Mail Fundraising” *Political Behavior* 36(2): 359-376.

Hassell, Hans J.G. 2014. “Public and Partisan Opinions of the Speaker of the House.” *Congress & the Presidency* 41(2):107–127.

Hassell, Hans J.G. 2011. “Looking Beyond the Voting Constituency: A Study of Campaign Donation Solicitations in the 2008 Presidential Primary and General Election.” *Journal of Political Marketing* 10(1): 27-42.

*Undergraduate co-author

BOOK REVIEWS

Hassell, Hans J.G. 2019. “Review of *Whatever Happened to Party Government?* By Mark Wickham-Jones. Ann Arbor: University of Michigan Press, 2018.” *Political Science Quarterly* 134(2):337-338.

Hassell, Hans J.G. 2017. “Review of *American Insecurity: Why our Economic Fears Lead to Political Inaction*. By Adam Seth Levine. Princeton: Princeton University Press, 2015.” *Public Opinion Quarterly* 81(3): 793-795.

Hassell, Hans J.G. 2017. “Review of *The Inevitable Party: Why Attempts to Kill the Party System Fail and How They Weaken Democracy*. By Seth Masket. New York: Oxford University Press, 2016.” *Journal of Politics* 79(1): e23-e24.

OTHER PUBLICATIONS

Hassell, Hans J.G. 2019. “Why are there so many candidates for president?” *The Conversation*. (May 17).

Hassell, Hans J.G. 2018. “Will Strengthening Party Fundraising Result in More Moderate Politics?” *Purchasing Power: The Brennan Center’s Money in Politics Blog*. (May 10).

Hassell, Hans J.G. 2018. “The lesson of the Steny Hoyer controversy: party insiders still matter after all.” *Washington Post Monkey Cage Blog* (May 1).

Hassell, Hans J.G. and Samuel Kernell. 2016. “Why President Trump may threaten vetoes on spending bills to promote his policy agenda” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 5).

Hassell, Hans J.G. 2016. “Parties are Not Pragmatic. Strengthening Parties Will Encourage Party Capture and More Extreme Outcomes.” *New America Weekly* (August 11).

Hassell, Hans J.G. and Neil Visalvanich. 2015. “Racial Cues Not Only Change the Opinions People Have, but Also the Public Political Actions They Take.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 17).

Hassell, Hans J.G. and Kelly R. Oeltjenbruns. 2015. “Despite the Traditional Narrative, Congressional Campaigns Don’t Normally Follow the Trajectory of Positive, Negative, Positive.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (August 6).

Hassell, Hans J.G. 2014. “How Political Parties ‘Clear the Field’ in Primaries.” *Washington Post Monkey Cage Blog* (December 10).

Hassell, Hans J.G. 2013. “Why Divided Government is Killing John Boehner.” *Washington Post Monkey Cage Blog* (December 18).

WORK UNDER REVIEW

“Do Party Preferred Primary Candidates Perform Better in the General Election?”

“What Makes News Newsworthy: An Experimental Test of Where a News Story is Published (or not) and Its Perceived Newsworthiness.” Invited to revise and resubmit at *International Journal of Press/Politics*.

“Congressional Behavior: The Electoral Party Connection” with Andrew O. Ballard.

“Mobilize for Our Lives? School Shootings and Retrospective Voting in U.S. Elections” with Matthew Baldwin and John B. Holbein.

“Political Ambition and Constituent Service: Does Ambition Influence How Local Officials Respond to Electoral and Non-Electoral Service Requests?” with Adam M. Dynes and Matthew R. Miles.

“Estimating the Ideology of Newspapers and Its Relationship to News Coverage” with Matthew R. Miles and Kevin Reuning.

“Much Ado about Nothing: Public Perceptions of Fake News” with Matthew R. Miles.

“The Nature and Impact of Emotional Content in Candidate Communications: A Real Time Experiment in Congressional Campaigns” with Christopher Johnston, Jessica Parsons and Edgar Cook.

WORKING PAPERS

“Electoral and Legislative Links within the Party: Party Supported Electoral Candidates and Legislative Staff Hiring Decisions” with Josh McCrain. Presented at SPSA Conference. January 2020.

“Variations in Local Representational Style: The Role of Personality Traits on the Behavior of Elected Officials” with Adam M. Dynes and Matthew R. Miles. Presented at the University of Kansas. August 2018.

“Neighborhoods and Campaign Appeals: How Racial Context Interacts with Campaign Messaging to Affect Public Political Behavior.” Presented at APSA Conference. August 2016.

INVITED TALKS AND PRESENTATIONS

2019: Brigham Young University (Thursday Group); UNC-Chapel Hill (American Politics Research Group)

2018: Indiana University (Center for American Politics); Duke University (Behavior & Identities Speaker Series); Cornell College (Science Interest Group Lecture); University of Michigan (Center for Political Studies)

2017: University of Notre Dame (Conference on Elite Personality and Political Institutions); Vanderbilt University (Urban Political Economy Conference); UC-Berkeley (Local Political Economy Conference)

2016: University of Iowa (Shambaugh Conference); University of Maryland, College Park (Hewlett Conference)

2015: Brigham Young University (Young Scholars Workshop); Cornell College (Science Interest Group Lecture)

2014: University of Iowa (Bose Speaker Series)

2013: Cornell College (Science Interest Group Lecture)

**CONFERENCE
ATTENDANCE AND
PRESENTATIONS**

American Political Science Association 2011, 2013-2019
APSA Teaching and Learning Conference 2014
Iowa Association of Political Scientists 2016
Midwest Political Science Association, 2007, 2009-2016, 2018-19
Southern Political Science Association, 2011, 2014, 2017, 2020
State Politics and Policy Conference, 2013
Political Networks Conference, 2009-2010

**HONORS AND
AWARDS**

FSU First Year Assistant Professor Grant, 2019
FSU Provost's Faculty Travel Grants, 2018-2019
Massier Research Award in the Social Sciences, Cornell College, 2015
Cornell College National Residence Hall Honorary "Of the Block"
Award, Cornell College, 2014
Student-Faculty Collaborative Research Grants, Cornell College,
Summers 2013-15, 2017
Cornell Course Development Grant to develop Research Methods in
Politics Course, Cornell College, 2015
McConnell Travel Grants, Cornell College, 2014-17
Edmond G. Brown Sr. Fellowship, UC-San Diego, 2007
Kappa Delta Award, Pomona College, 2007
Awarded to the outstanding senior who shows qualities of
character, intellect, leadership, sportsmanship, and proficiency in
athletic pursuits
Edward M. Sait Prize in Politics, Pomona College, 2007
Awarded to the outstanding senior major in American Politics

**TEACHING
EXPERIENCE**

Florida State University
Political Campaigns
Parties and Interest Groups in Elections
Public Opinion and Electoral Behavior

Cornell College
Introduction to Politics (also taught as a First Year Seminar)
Introduction to American Politics
Political Parties and Interest Groups
Congress and the Presidency
Campaigns and Elections
Political Behavior and Activism
Politics of Race and Ethnicity
Research Methods in Politics
Senior Research Seminar (Senior Capstone focused on Research Design)
Extended Research in Politics and Public Policy

University of California-San Diego
Voting, Campaigning, and Elections
U.S. Congress

**COLLEGE AND
DEPARTMENTAL
SERVICE**

Departmental and University Service

FSU Department of Political Science, Speaker Series Coordinator 2019-
FSU Department of Political Science, Executive Committee, 2018
Cornell Washington Center/Capitol Experience Advisor, 2015-2018
Cornell College Truman Scholarship Advisor, 2015-2018
Cornell College NCAA Faculty Athletic Representative, 2014-15, 2016-
2018
Cornell College NCAA Institutional Self Study Committee on Diversity
and Inclusion, 2018

Faculty and Administrative Searches

Cornell College Director of Athletics Search, 2016-17
Cornell College Theater Department Faculty Search (Outside Member),
Spring 2016
Cornell College Spanish Department Faculty Search (Outside Member),
Spring 2014

**PROFESSIONAL
SERVICE**

Editorial Board, Legislative Studies Quarterly, 2020-2023
Executive Council, APSA Political Organizations and Parties Section,
2019-2021
MPSA Section Chair, Political Parties & Interest Groups, 2019
Pi Sigma Alpha Committee on Undergraduate Research, 2017-2018
John Sullivan Award Committee, APSA EPOVB Section, 2017

Reviewer:

American Journal of Political Science; American Political Science
Review; American Politics Research; British Journal of Political Science;
German Politics; International Journal of Public Opinion Research;
Journal of Elections, Public Opinion, and Parties; Journal of Political
Marketing; Journal of Politics; Legislative Studies Quarterly; Personality
and Individual Differences; Political Behavior; Political Research
Quarterly; PS: Political Science & Politics; Public Opinion Quarterly;
Political Psychology; Polity; Research & Politics; and State Politics and
Policy Quarterly.

Cambridge University Press; CQ Press; Oxford University Press;
Routledge

STUDENT ADVISING

Graduate Dissertation Advising:

Jessica Parsons (FSU, Committee Member, PhD expected 2020)
Matthew Geras (University of Oklahoma, Committee Member, PhD
expected 2020)

Undergraduate Honors Thesis Advising

Elissa Karim (Cornell College, Chair, Politics, 2018)

Tristan Goodwin (Cornell College, Chair, Politics, 2018)
Shecharya Flatte (Cornell College, Member, Politics, 2018)
William Phillips (Cornell College, Member, Politics, 2017)
Katelyn Ranney (Cornell College, Member, Politics, 2016)
Kenneth Capesius (Cornell College, Member, Politics, 2016)
Thomas Cooke (Cornell College, Member, History, 2014)
Kevin Johnson (Cornell College, Member, Computer Science and
Politics, 2013)

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