

Jens Großer

Contact Information

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Current and Past Positions

Since 2014 Associate Professor of Political Science, Florida State University
2007-2014 Assistant Professor of Political Science, Florida State University
Since 2007 Courtesy Professor of Economics & Member of Experimental Social Science Group (XS/FS)
2005-2007 Lecturer and Research Associate, Department of Economics, Princeton University
& Princeton Laboratory for Experimental Social Science (PLESS), sponsor: Tom Palfrey
2001-2005 Research Assistant, Department of Economics, University of Cologne
(2001-2003: Chair C. Christian von Weizsäcker; 2003-2005: Chair Axel Ockenfels)
2001-2005 Research Assistant, Amsterdam School of Economics, University of Amsterdam
& Center for Research in Experimental Economics and Political Decision Making (CREED)

Visiting Positions

2015-2016 Visiting Associate, California Institute of Technology, Division of the Humanities and
Social Sciences
2012-2013 Member of the Institute for Advanced Study, School of Social Science, Princeton
(Theme: "Economics and Politics")
Spring 2002 ENDEAR Research Fellow, RatioLab of the Center for the Study of Rationality, Hebrew
& 2003 University of Jerusalem

Editorial Positions

Since 2013 Associate Principal Investigator, Time-Sharing Experiments for the Social Sciences (TESS)

Awards

2013 Provost's Prestigious Award, Florida State University

Education

May 2006 Ph.D. (Economics), University of Amsterdam and the Tinbergen Institute, the Netherlands
Thesis: "Voting in the laboratory", committee: Arthur Schram (advisor), Axel Ockenfels,
Tom Palfrey, Cees van der Eijk, and Frans van Winden
1994-1995 ERASMUS Exchange Student, University of Amsterdam

- 1992-1997 Diplom (Economics), University of Bonn, Thesis: "An experimental study of R&D investments in a stochastic duopoly-game" (in German), advisors: Reinhard Selten and Karim Sadrieh
- 1989-1992 Vordiplom (Economics), University of Marburg, Germany
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Publications

1. "Candidate entry and political polarization: An experimental study" (with Tom Palfrey) **American Political Science Review**, forthcoming
 1. "The curse of uninformed voting: An experimental study" (with Michael Seebauer) **Games and Economic Behavior** 97 (May), 2016, 205-26
 2. "Candidate entry and political polarization: An antimedean voter theorem" (with Tom Palfrey) **American Journal of Political Science** 58 (1), 2014, 127-43
 3. "Redistribution and market efficiency: An experimental study" (with Ernesto Reuben) **Journal of Public Economics** 101 (May), 2013, 39-52
 4. "Political quid pro quo agreements: An experimental study" (with Ernesto Reuben and Agnieszka Tymula) **American Journal of Political Science** 57 (3): 582-97
 5. "Voting mechanism design: Modeling institutions in experiments" in: *Experimental Political Science*. B. Kittel, W. Luhan & R.B. Morton (eds.), Palgrave-Macmillan, 2012, 72-91
 6. "Public opinion polls, voter turnout, and welfare: An experimental study" (with Arthur Schram) **American Journal of Political Science** 54 (3), 2010, 700-17
 7. "A citizen candidate model with private information" (with Tom Palfrey) in: *The Political Economy of Democracy*. E. Aragonés, C. Beviá, H. Llavador & N. Schofield (eds.), 2009, 15-29
 8. "Welfare reducing polls" (with Jacob Goeree) **Economic Theory** 31 (1), 2007, 51-68
 9. "Neighborhood information exchange and voter participation: An experimental study" (with Arthur Schram) **American Political Science Review** 100 (2), 2006, 235-48
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Working Papers

2. "Standing versus ad hoc committees with costly information acquisition" (with Michael Seebauer), Revise & Resubmit at **Experimental Economics**
 3. "Pork barrel politics, voter turnout, and inequality: An experimental study" (with Thorsten Giertz)
 4. "Beliefs and cooperation"
 5. "Patents versus subsidies" (with Donja Darai and Nadja Trhal)
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Work in Progress

1. "Tentative versus definite proposals in committees: An experimental study" (with Jidong Chen)
2. "Federalism and public goods" (with Ernesto Reuben)
3. "Inter-group competition with and without incentives" (with Rupert Sausgruber)
4. "Income polarization in inter-group public goods games"

5. "Information aggregation in committees" (with Jacob Goeree and Brian Rogers)
 6. "Trust, reciprocity, and social preferences" (with Aljaž Ule)
 7. "Fairness among workers" (with Sebastian Buhai)
 8. "NOMINATE in the laboratory" (with Rebecca Morton)
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Other Publications

1. "Experimental game theory and its application in sociology and political science" (Editorial, with Arthur Schram, Vincent Buskens, and Klarita Gërxhani) **Journal of Applied Mathematics**, 2015, 1-2
 2. "Dissertation abstract: Voting in the laboratory" **Experimental Economics** 10, 2007, 191-92
 3. "Voting in the laboratory" **Tinbergen Magazine** 14 (Fall), 2006, 18
 4. "Voting in the laboratory", 2006, Tinbergen Institute Research Series no. 377, Thela Thesis
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Refereeing

American Economic Review, AEJ: Economic Policy, AEJ: Microeconomics, American Journal of Political Science, American Political Science Review, Cambridge University Press, Canadian Journal of Regional Studies, Computational Economics, Econometrica, Economics Bulletin, Economic Inquiry, Economics Letters, Economics & Politics, Electoral Studies, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, International Economic Review, Israel Science Foundation, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Economic Theory, Journal of Experimental Political Science, Journal of the European Economic Association, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, National Science Foundation (NSF), Netherlands Organisation for Scientific Research (NOW), Oxford University Press, Norton Publishers, Political Behavior, Political Research Quarterly, Princeton University Press, Public Choice, Quarterly Journal of Economics, Quarterly Journal of Political Science, Rationality & Society, Research and Politics, Review of Economic Design, Social Sciences and Humanities Research Council of Canada (SSHRC), Swiss National Science Foundation, Routledge, Theory and Decision

Research Grants

1. "Electoral competition and political polarization: Three experimental studies" (2018) FSU, Council on Research and Creativity, Planning Grant; US\$ 13.000
2. "Candidate entry and political polarization: An experimental study" (2014) FSU, Council on Research and Creativity, COFRS Award; US\$ 14.000
3. "Electoral competition and coexisting markets: Theory and laboratory experiments" (2012-2013) Institute for Advanced Study, Princeton, Grant-in-aid; US\$ 43.000
4. "A robustness check of the NOMINATE score of political polarization using formal modeling" (2010) FSU, Council on Research and Creativity, COFRS Award; US\$ 14.000

5. "On the dynamics of income polarization in inter-group public goods games" (2008) FSU, Council on Research and Creativity, First Year Assistant Professor Summer Award; US\$ 16.000
6. "Group decisions in dilemma situations: Theory, experiment and design" (2005-2007) with Ben Greiner and Axel Ockenfels, GEW Foundation Cologne; Euro 77.000

Teaching

1. **Florida State University** — Graduate courses: Game theory I (2011, 2012), Behavioral game theory (2009, 2011, 2013, 2016, 2018), Elections (2009, 2014, 2018); Undergraduate courses: Analyzing elections (2-2014), Analyzing politics (2-2017, 2-2018), Political game theory (2008; 3-2009, 2010; 2-2011, 2012, 2013, 2014), Research methods (2-2008, 2009, 2010, 2015, 2016, 2017, 2018)
2. **Princeton University** — Graduate course: Laboratory experiments (2007)
3. **University of Cologne** — Undergraduate courses (in German): Price theory (2003/04, 2005), Introductory microeconomics (2004/05), Competition theory & policy" (2004), all assisting Axel Ockenfels; Price theory (2003, shared) lecturer; Introductory microeconomics (2001/02, 2002, 2002/03), Competition theory & policy (2002), all assisting C. Christian von Weizsäcker
4. **University of Amsterdam** — Undergraduate courses (in Dutch): Intermediate microeconomics (1999, shared), lecturer; Introductory microeconomics (1998), assisting Arthur Schram

Presentations

2018: Beijing Normal University, Business School; NYU-Abu Dhabi — **2017:** Université du Québec à Montréal; ESA, VCU Richmond; 7th Biennial Meeting of the Social Dilemmas Working Group, UMass Amherst; Duke Behavioral Political Science Conference — **2016:** 1st Southwest Experimental & Behavioral Economics Conference (SWEBE), UC Irvine; Caltech, HSS — **2015:** Conference on Public Policy and Social & Economic Behavior, University of Cologne; 5th Annual Xiamen University International Conference on Experimental Economics, China; SEA, Atlanta — **2014:** ESA, Ft. Lauderdale; Duke Behavioral Political Science Conference; ESA International Meeting, Honolulu; Conference on the Economics of Public Policy, National Tsing Hua University, Taiwan — **2013:** Experiments in Political Economy Conference, Caltech; University of Hawaii; Economics and Politics group, Institute for Advanced Study, Princeton — **2012:** Institute for Advanced Study, Princeton; ESA, Tucson; ESA International Meeting, NYU, New York; Priorat Workshop in Theoretical Political Science, Spain (invited participant); Max-Planck Institute Workshop, Munich — **2010:** ESA, Tucson; SEA, Atlanta; MPSA Annual National Conference, Chicago — **2009:** 2nd Annual CESS-NYU Experimental Political Science Conference; Université Laval; ESA, Tucson — **2008:** George Mason U, ICES; ESA International Meeting, Caltech, Pasadena; WEA, Waikiki, Hawaii; SEA, Washington D.C.; Experimental Political Science Workshop, Hanse Wissenschaftskolleg, Delmenhorst — **2007:** Florida State U; 1st World Meeting of the Public Choice Society, Amsterdam; Princeton U; ESA International Meeting, Rome; ESA, Tucson — **2006:** Institute for Advanced Study, Princeton; ESA, Tucson — **2005:** GEW Tagung, Cologne;

U Hanover; ESA, Tucson; Princeton U — **2004**: U Cologne; U Bonn; Tinbergen Institute Amsterdam; ESA International Meeting, Amsterdam; ESEM, Madrid; ESA, Tucson — **2003**: ENDEAR Workshop, Amsterdam; CENTER, Tilburg U; 10th International Social Dilemma Conference, Marstrand; ESA, Erfurt; Max Planck Institute Workshop, Jena — **2002**: NYU; ESA International Meeting, Harvard U; Tinbergen Institute, Amsterdam — **2001**: Public Choice Society and ESA Meetings, San Antonio; European Public Choice Society Meeting, Paris; Humboldt U Berlin; U Cologne; 9th International Social Dilemma Conference, Chicago; ESA International Meeting, U Pompeu Fabra; 1st ECPR, Canterbury; ENDEAR Workshop, U Amsterdam; U Cologne — **2000**: CENDEF Workshop, U Amsterdam; ESA International Meeting, NYU; U Cologne — **1999**: 8th International Social Dilemma Conference, Zichron Yakoov — **1997**: IAEEG, U Trier

Former graduate students (chair)

1. Jonathan Rogers – Visiting Assistant Research Professor & Instructor, NYU-Abu Dhabi
(<https://sites.google.com/site/rogerspoliticalscience/>)
 2. Ammar Shamaileh – Visiting Assistant Professor, Franklin & Marshall College
(<http://www.ammarshamaileh.com/>)
 3. Xiaoli Guo – Lecturer, University of Illinois at Urbana-Champaign
(<https://sites.google.com/site/xiaoliguo28/>)
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Personal Information

Languages: German (native), English, Dutch
Interests: Sports (Soccer, Basketball, Scuba Diving, Hiking), Photography, Nature, Traveling, Reading